## New Sales/Marketing Appointments Software Industry - Thame

Close Partners delivers innovative business development solutions to the software industry: we provide B2B product vendors with a radically alternative route-to-market in any or all of the major European territories.

Although still a young company, we are already growing in Belgium and Germany and we are now looking to recruit a great 'core team' for the new UK Business Development Centre.

## **Executive Assistant**

A hybrid role providing hands-on support to the Chief Executive in a wide range of business development activities. In addition to some knowledge of the software industry, you will need a rare combination of administrative, communication and sales/marketing skills.

## **Marketing Systems Manager**

A critical appointment that will underpin our ability to deliver great results for our clients. You will be responsible for the development and management of all our call/contact centre activities - including the deployment of a new web-based systems infrastructure.

## **Field Operations Manager**

This is a senior program/people management role responsible for driving the execution of 'route-to-market' strategies for our clients. It demands broad experience of both corporate sales and partner/channel development for B2B software products – and more than a touch of entrepreneurial flair!

Please apply via email to: paul.henry@closepartners.com. or for more information, please visit: <u>www.closepartners.com</u>

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